

MANAGEMENT FIRST CYCLE STUDIES (BA)

Organizational Development and Management



FULL-TIME STUDIES

3-year studies - 6 semesters

TOTAL NUMBER OF HOURS: 2295 TOTAL NUMBER OF ECTS CREDITS: 180 PROFILE: PRACTICAL | DEGREE: BACHELOR | PROGRAM FOR 2024/2025 INTAKE: 2024/2025

	SEMESTER I		
COURSE TITLE		FULL-TIME STUDIES	
	ECTS	Lecture	Practical classes (eg. workshop)
Intellectual property protection	2	15	15
Psychology	2	15	15
Comparative science of civilizations	3	30	15
Introduction to management	4	30	60
Introduction to marketing	3	15	30
Microeconomics	4	30	45
Mathematics	4	30	45
Foreign language	3		45
Student internship	5		4 weeks
	TOTAL: 30	T0TAL: 165	TOTAL: 270

COURSE TITLE		SEMESTER II		
		FULL-TIME STUDIES		
	ECTS	Lecture	Practical classes (eg. workshop)	
Communication, negotiation, and mediation	2		30	
Introduction to logistics and supply chain management	3	15	30	
Organization science	4	30	45	
Elements of macroeconomics	3	15	30	
Descriptive statistics	4	30	45	
Finance	3	15	30	
Basic law	3	15	30	
Foreign language	3		45	
Student internship	5		4 weeks	
	TOTAL: 30	TOTAL: 120	TOTAL: 285	

COURSE TITLE		SEMESTER III		
		FULL-TIME STUDIES		
	ECTS	Lecture	Practical classes (eg. workshop)	
Physical education			30	
IT	2		30	
OSH and ergonomics	1		15	
Etics	2	15	15	
Trade and sales	2		30	
Financial accounting	3	15	30	
Organizational behaviour	3	15	30	
Production and quality management	3	15	30	
Corporate finance	3	15	30	
Foreign language	3		45	
Forms of economic activity and entrepreneur registration	3		45	
Student internship	5		4 weeks	
	TOTAL: 30	TOTAL: 75	TOTAL: 330	

COURSE TITLE		SEMESTER IV		
		FULL-TIME STUDIES		
	ECTS	Lecture	Practical classes (eg. workshop)	
Physical education			30	
Economy 4.0	3	15	30	
Entrepreneurship practice	2		30	
Human resources management	3		45	
Informatics in management	2		30	
Communication and information in organizations	2		30	
Project management	3		15	
Foreign language	4		45	
Banking and insurance in company operations	3		45	
Management methods and techniques	3		45	
Specialized student internship	5		4 weeks	
	TOTAL: 30	TOTAL: 15	TOTAL: 345	

	SEMESTER V		
COURSE TITLE		FULL-TIME STUDIES	
	ECTS	Lecture	Practical classes (eg. workshop)
Marketing research	3	15	30
Regional development management	3		45
Basics of managerial accounting	3		45
SMEs accounting	3		45
SMEs sources of finance	3		45
SMEs development strategies	3		45
Investment projects financial evaluation	3		45
Diploma seminar	4		30
Specialized student internship	5		4 weeks
	TOTAL: 30	TOTAL: 15	TOTAL: 330

COURSE TITLE		SEMESTER VI		
	Ê	FULL-TIME STUDIES		
	ECTS	Lecture	Practical classes (eg. workshop)	
Selected issues of the contemporary world / Geopolitics	1	15		
Business transformation processes	2		30	
SME sector innovations	3		45	
Business development plans and strategies	3		45	
Risk and change management	3		45	
Business model design	3		45	
Employee motivation and compensation	2		30	
Strategic marketing planning	2		30	
Diploma seminar	6		60	
Specialized internship	5		4 weeks	
	TOTAL: 30	TOTAL: 15	TOTAL: 330	